

These are contracts we've signed since we legally established on 25.01.23.

Supplier	SME	Service Description	Context	Route to market	Award date	Duration (months)	Total Contract Value (£ ex VAT)
Saxton Bampflyde Hever Ltd	No	Recruitment services	Operating partner	Crown Commercial Services (CCS) framework (novated)	25.11.22	4	50,000
Reed Specialist Recruitment Ltd	No	Recruitment services	Operating partner	Public sector framework	25.01.23	36	84,000
Still Curious Ltd	Yes	Comms + engagement	Operating partner	Direct award	25.01.23	2	35,000
Innovate UK	No	Operations licences + support	Functional system	Subcontracted via Innovate UK	25.01.23	18	453,000

Mazars LLP	No	Internal auditors	Compliance	CCS framework	16.02.23	15 + option to extend	88,000
Corporate Travel Management Ltd	No	Travel booking	Functional system	CCS framework	16.02.23	12 + option to extend	50,000
Alan Turing Institute	No	Office space + security	Infrastructure	Market assessment + RFQ	29.03.23	12 + option to extend	505,000
Pennington Manches Cooper LLP	No	Legal services	Operating partner	Competition	24.05.23	48	500,000/ year max
PACE XL Ltd	Yes	Programme + project management	Operating partner	Competition	06.06.23	15 + option to extend	3,000,000/ year max
Talentful Ltd	No	Recruitment services	Operating partner	Market assessment + RFQ	20.06.23	6 + option to extend	132,000
Milltown Partners GBR Ltd	Yes	Comms + engagement	Operating partner	Competition	21.06.23	21 + option to extend	250,000

These are invoices we've paid since we legally established on 25.01.23.

Supplier	Expense type	Context	Date	Transaction amount (£ inc VAT)
The Alan Turing Institute	Office space + security	Infrastructure	20.04.23	45,360.00
The Alan Turing Institute	Office space + security	Infrastructure	20.04.23	39,497.15



These are contracts we've signed since 01.07.23.

Supplier	SME	Service Description	Context	Route to market	Award date	Duration (months)	Total Contract Value (£ ex VAT)
Deepstream Technologies Limited	Yes	Solicitation software	Functional system	Market assessment + RFQ	30.08.23	12 + option to extend	£37,200 + Up to £16,000 integration (optional)
PARPA Inc	Yes	Programme Director mentoring + support materials	Programme delivery	Competition	04.09.23	6 months	Up to £170,434

These are invoices we've paid since 01.07.23.

Supplier	Expense type	Context	Date	Transaction amount (£ inc VAT)
The Alan Turing Institute	Office space + security	Infrastructure	10.07.2023	97,200.00
Innovate UK	Operations licences + support	Functional system	20.07.2023	28,720.80
Reed Specialist Recruitment Ltd	Recruitment consultancy, advice + services	Operating partner	14.08.2023	30,240.00
Milltown Partners GBR Limited	Comms + engagement	Operating partner	14.08.2023	75,000.00
Talentful Ltd	Recruitment consultancy, advice + services	Operating partner	14.08.2023	28,061.54
Penningtons Manches Cooper LLP	Legal services	Operating partner	14.08.2023	38,457.00
Department for Science, Innovation + Technology	Contracted staff costs	Operating staff	23.08.2023	58,469.93
PACE-XL LTD	Programme + project management	Operating partner	23.08.2023	30,016.80

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PACE-XL LTD	Programme + project management	Operating partner	15.09.2023	30,016.80
Milltown Partners GBR Limited	Comms + engagement	Operating partner	15.09.2023	75,000.00
Talentful Ltd	Recruitment consultancy, advice + services	Operating partner	15.09.2023	33,600.00
Penningtons Manches Cooper LLP	Legal services	Operating partner	15.09.2023	46,884.60
Department for Energy Security + Net Zero	Seconded staff	Operating staff	27.09.2023	29,458.58
Innovate UK	Operations licences + support	Functional system	27.09.2023	28,720.80
Innovate UK	Operations licences + support	Functional system	27.09.2023	37,995.12



Procurement Pipeline - Anticipated Contract and Grant Opportunities - over £25,000

These are contracts/grants we anticipate beginning market engagement for in Q4 23/24.

Title of Activity	Description of Activity	Sourcing Reason	Sourcing Route	Estimated Value (inc VAT)	Anticipated Agreement Type	Estimated Solicitation Published (month)	Estimated Agreement start (month)	Estimated Duration (months)
ARIA Programme Funding - Climate	R&D Programme focusing on 'Managing our climate and weather through responsible engineering'. See ARIA website here for more information.	New procurement	Competition	Total programme budget of circa £30 - 50M, awarded to between 10 and 20 projects.	Grant and/or Contract	Late March/Early April 2024	May 2024	6 - 60
ARIA Opportunity Seed Funding - Climate	Fund a number of smaller activities outside of the main programme framework but within the opportunity space 'Managing our climate and weather through responsible engineering'. See ARIA website here for more information.	New procurement	Competition	Multiple awards up a max of £500K each with a cumulative total of £1-2M.	Grant and/or Contract	Feb 2024	April 2024	6 - 36



ARIA Programme Funding - Al Hardware	R&D Programme focusing on 'Unlocking AI compute hardware at 1/1000th the cost.' See ARIA website here for more information.	New procurement	Competition	Total programme budget of circa £30-50M, awarded to between 10 and 20 projects.	Grant and/or Contract	Feb 2024	April 2024	6 - 60
ARIA Opportunity Seed - AI Hardware	Fund a number of smaller activities outside of the main programme framework but within the opportunity space 'Nature Computes Better'. See ARIA website here for more information.	New procurement	Competition	Multiple awards up a max of £500K each with a cumulative total of £1-2M.	Grant and/or Contract	January 2024	March 2024	6 - 36
ARIA Opportunity Seed - Robotics	Fund a number of smaller activities outside of the main programme framework but within the opportunity space 'Smart machines need smarter bodies.' See ARIA website here for more information.	New procurement	Competition	Multiple awards up a max of £500K each with a cumulative total of £1-2M	Grant and/or Contract	March 2024	May 2024	6 - 36
ARIA Opportunity	Fund a number of smaller activities outside of the main	New procurement	Competition	Multiple awards up a max of £500K each with	Grant and/or Contract	March 2024	May 2024	6 - 36



Seed -	programme framework but			a cumulative total of				
Neural	within the opportunity space			£1-2M				
Technologies	'Precisely interfacing with the							
	human brain at scale.' See							
	ARIA website <u>here</u> for more							
	information.							
ARIA Opportunity Seed - AI Safety	Fund a number of smaller activities outside of the main programme framework but within the opportunity space 'Mathematics and modelling are the keys we need to unlock safe and transformative Al.' See ARIA website here for more information.	New procurement	Competition	Multiple awards up a max of £500K each (inc VAT) with a cumulative total of £1-2M	Grant and/or Contract	January 2024	January 2024	6 - 36
ARIA Programme Funding - AI Safety	R&D programme focusing on the theory elements of compositional world-modelling (for safe AI). See ARIA website here for more information.	New procurement	Competition	Initial programme budget of circa. £10M awarded to multiple recipients.	Grant and/or Contract	March 2024	May 2024	6 - 60



Events Operating Partner	Engaging an operating partner to own the design and delivery of all ARIA's programmatic events.	New procurement	Competition	£96,000	Contract	December 2023	January 2024	4 + option to extend
Corporate Plan and Annual Report Design and Production	Engaging a firm to design and execute the creation of our Corporate Plan and Annual Report and Accounts.	New procurement	Competition	£75,000	Contract	December 2023	January 2024	4 + option to extend

ARIA's procurement pipeline provides a forward look of our anticipated contract and grant sourcing activity over the next 3 months. Where possible, we have included all projects and anticipated procurements valued at £25k or more.

Neither the publication of this pipeline, nor any of the information presented in it, should be taken as a commitment or representation on the part of ARIA (or any other organisation) to enter into an arrangement or to proceed with a procurement. Circumstances may change and we cannot guarantee that the requirements, contract value, and/or timeline will be as stated. There may also be further sourcing activity that takes place that we are not currently aware of and which may therefore not appear on this procurement pipeline.

We will refresh our published procurement pipeline every 3 months.



These are contracts we've signed since 01.10.23.

Supplier	SME	Service Description	Context	Route to market	Award date	Duration (months)	Total Contract Value (£ ex VAT)
Iplicit	Yes	Finance System	Functional System	Market assessment & RFQ	06.10.23	12	35,400



Amendments to Contracts over 50% of their Original Total Contract Value

These are amendments to existing contracts we've signed since 01.10.23.

Supplier	SME	Service Description	Context	Amendment Type	Amendment Signature Date	Additional Contract Duration	Original Total Contract Value (£ ex VAT)	New Total Contract Value (£ ex VAT)
Milltown Partners GBR Ltd	Yes	Comms + engagement	Operating Partner	New related scope and contract value	23.10.23	+ 4 months	250,000	500,000
Talentful Ltd	No	Recruitment Services	Operating Partner	New related scope and contract value	20.11.23	+ 3 months	132,000	237,000



These are invoices we've paid since 01.10.23.

Supplier	Expense type	Context	Date	Transaction amount (£ inc VAT)
Milltown Partners GBR Limited	Comms + engagement	Operating partner	09.10.2023	75,000.00
PACE-XL LTD	Programme + project management	Operating partner	09.10.2023	30,016.80
Talentful Ltd	Recruitment consultancy, advice + services	Operating partner	09.10.2023	33,600.00
The Alan Turing Institute	Office space + security	Infrastructure	09.10.2023	136,080.00
Innovate UK	Operations licences + support	Functional system	08.11.2023	28,720.80
Milltown Partners GBR Limited	Comms + engagement	Operating partner	08.11.2023	74,925.00
Penningtons Manches Cooper LLP	Legal services	Operating partner	08.11.2023	39,565.20
Talentful Ltd	Recruitment consultancy, advice + services	Operating partner	08.11.2023	33,600.00
Department for Science, Innovation and Technology	Seconded staff	Operating staff	22.11.2023	226,722.82



Department for Science, Innovation and Technology	Seconded staff	Operating staff	22.11.2023	130,069.63
PACE-XL LTD	Programme + project management	Operating partner	22.11.2023	30,016.80
PACE-XL LTD	Programme + project management	Operating partner	22.11.2023	37,380.00
Innovate UK	Operations licences + support	Functional system	13.12.2023	28,720.80
Milltown Partners GBR Limited	Comms + engagement	Operating partner	13.12.2023	75,000.00
PACE-XL LTD	Programme + project management	Operating partner	13.12.2023	35,030.40
PACE-XL LTD	Programme + project management	Operating partner	13.12.2023	25,014.00
Talentful Ltd	Recruitment consultancy, advice + services	Operating partner	13.12.2023	33,600.00
Penningtons Manches Cooper LLP	Legal services	Operating partner	20.12.2023	61,393.80
PARPA Inc (Speculative Technologies)	Programme Director mentoring + support materials	Programme delivery	21.12.2023	35,339.00



Procurement Pipeline - Anticipated Contract and Grant Opportunities - over £25,000

These are contracts/grants we anticipate beginning market engagement for in Q1 24/25.

Title of Activity	Description of Activity	Sourcing Reason	Sourcing Route	Estimated Value (inc VAT)	Anticipated Agreement Type	Estimated Solicitation Published (month)	Estimated Agreement start (month)	Estimated Duration (months)
ARIA Programme Funding - Neurotechnology	R&D Programme to fund a suite of projects into novel neurotechnology research. See ARIA website here for more information.	New Procurement	Competition	Total programme budget of circa £30-50M, awarded to between 10 and 20 projects.	Grant and/or Contract	June 2024	August 2024	6 - 60
ARIA Opportunity Seed Funding - Neurotechnology	Fund a number of smaller activities outside of the main programme framework but with a neurotechnology focus. See ARIA website here for more information.	New Procurement	Competition	Multiple awards of £500k each with a cumulative total of £1-2M	Grant and/or Contract	June 2024	August 2024	6 - 36
ARIA Programme Funding - Safeguarding AI	R&D programme focusing on the theory elements of compositional world-modelling (for safe AI). See ARIA website here for more information.	New Procurement	Competition	Total programme budget of circa £30-50M, awarded to between 10 and 20 projects.	Grant and/or Contract	April 2024	June 2024	6 - 60



ARIA Programme Funding - Robotics	R&D Programme to fund a suite of projects into robot dexterity research. See ARIA website here for more information.	New Procurement	Competition	Total programme budget of circa £30-50M, awarded to between 10 and 20 projects.	Grant and/or Contract	June 2024	September 2024	6 - 60
ARIA Opportunity Seed Funding - Robotics	Fund a number of smaller activities outside of the main programme framework but with a focus on robot hardware. See ARIA website here for more information.	New Procurement	Competition	Multiple awards of £500k each with a cumulative total of £1-2M	Grant and/or Contract	June 2024	August 2024	6 - 36
ARIA Opportunity Seed Funding - Scoping Our Planet	Fund a number of smaller activities outside of the main programme framework but with a focus on robot hardware. See ARIA website here for more information.	New Procurement	Competition	Multiple awards of £500k each with a cumulative total of £1-2M	Grant and/or Contract	June 2024	August 2024	6 - 36
Website Development	Onboard a new website development partner to redo our website	New Procurement	Market Assessment	£100k	Contract	n/a	May 2024	4
Summit Events Partner	Onboard an events operating partner to deliver ARIA's first Summit in Q4 2024/2025	New Procurement	Not yet decided	£150k	Contract	Not yet decided	Not yet decided	9



Science Entrepreneurship Partners	Fund a set of partner organisations to galvanise entrepreneurial talent/community and drive translation/venture creation within and across our opportunity spaces	New Procurement	Competition	Multiple awards with a cumulative total of £40m	Contract	May 2024	July 2024	36
Legal Operating Partner	Provide ongoing legal advice and support	Renewal	Not yet decided	Not yet decided	Contract	April 2024	May 2024	48
Recruitment Operating Partner	Provide ongoing recruitment support to the internal People Ops team	Renewal	Not yet decided	Not yet decided	Contract	May 2024	June 2024	12
Comms + Engagement Operating Partner	Provide ongoing comms + engagement support to the internal Comms + Marketing team and Strategy lead	Renewal	Not yet decided	Not yet decided	Contract	May 2024	June 2024	Not yet decided

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We will refresh our published procurement pipeline every 3 months



These are contracts we've signed since 01.01.24

Supplier	SME	Service Description	Context	Route to market	Award date	Duration (months)	Total Contract Value (£ ex VAT)
Be-good events	Yes	Events management	Operating Partner	Competition	29.01.24	3 + option to extend	90,000
Individual independent consultant*	Yes	Coaching Consultant	Leadership coaching	Direct Award	05.02.24	3 + option to extend	25,200
Radley-Yeldar	Yes	Design service	Reporting design and brand refresh	Competition	02.02.24	6 + option to extend	78,785
National Audit Office	No	Financial audit	Government service	Direct Award	21.02.24	9	60,000

^{*} This contract is placed with an Individual independent consultant the name of the individual as been removed.



Amendments to Contracts over 50% of their Original Total Contract Value

These are amendments to existing contracts we've signed since 01.01.24.

Supplier	SME	Service Description	Context	Amendment Type	Amendment Signature Date	Additional contract duration	Original Contract Value + Amendments (£ ex VAT)	New Total Contract Value inc all Amendments (£ ex VAT)
Milltown Partners GBR Ltd	Yes	Comms + Engagement	Operating Partner	New related scope and contract value	21.02.24	+4 months	Original 250,000 + Amendment 1 250,000	728,000
Talentful Ltdl	Yes	Recruitment Services	Operating Partner	New related scope and contract value	16.02.24	n/a	Original 132,000 + Amendment 1 105,000	285,000



These are invoices we've paid since 01.01.24.

Supplier	er Expense type		Date	Transaction amount (£ inc VAT)
Milltown Partners GBR Limited	Comms + engagement	Operating Partner	10/01/2024	75,000.00
Newcastle University	Seconded Staff	Operating Staff	10/01/2024	28,867.57
PACE-XL LTD	Programme + project management	Operating Partner	10/01/2024	35,786.40
PACE-XL LTD	Programme + project management	Operating Partner	10/01/2024	30,016.80
Penningtons Manches Cooper LLP	Legal Services	Operating Partner	10/01/2024	58,627.20
Talentful Ltd	Recruitment consultancy, advice + services	Operating Partner	10/01/2024	27,701.54
University of Cambridge	Seconded Staff	Operating Staff	10/01/2024	26,410.27
Innovate UK	Operations Licences + support	Functional System	17/01/2024	28,720.80
The Alan Turing Institute	Office space + security	Infrastructure	17/01/2024	165,240.00
Innovate UK	Operations Licences + support	Functional System	29/01/2024	28,720.80
Milltown Partners GBR Limited	Comms + engagement	Operating Partner	21/02/2024	75,000.00
PACE-XL LTD	Programme + project management	Operating Partner	29/02/2024	30,016.80
PACE-XL LTD	Programme + project management	Operating Partner	29/02/2024	43,810.80



The Alan Turing Institute	Office space + security	Infrastructure	29/02/2024	75,762.16
University of Glasgow	Seconded Staff	Operating Staff	29/02/2024	33,810.00
Innovate UK	Operations Licences + support	Functional System	04/03/2024	28,720.80
University of Cambridge	Seconded Staff	Operating Staff	04/03/2024	26,410.28
Milltown Partners GBR Limited	Comms + engagement	Operating Partner	11/03/2024	75,000.00
PACE-XL LTD	Programme + project management	Operating Partner	11/03/2024	30,016.80
PACE-XL LTD	Programme + project management	Operating Partner	11/03/2024	56,462.40
Innovate UK	Operations Licences + support	Functional System	28/03/2024	28,720.80
University of Cambridge	Seconded Staff	Operating Staff	28/03/2024	39,615.46



Prompt payment data

This is our prompt payment data since we legally established on 25.01.23.

Financial Year	Quarter	Percentage of invoices paid within 5 days	Percentage of invoices paid within 30 days
22/23	Q4	26.00%	86.00%
23/24	Q1	24.47%	98.94%
23/24	Q2	26.17%	93.46%
23/24	Q3	28.46%	95.93%
23/24	Q4	21.01%	90.34%

ARIA's headcount

Category	June 2023	September 2023	December 2023	March 2024
Employed staff	6	13	26	31
Contracted staff	3	4	2	1
Seconded staff	6	5	5	4
Total:	15	22	33	36

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